

*Flowtech Group is the UK's leading catalogue based distributor of Fluid Power products and has an expanding presence in Europe with an overall turnover of £40m, with over 80,000 product lines and employing over 150 staff.*

Working closely with our distributor and reseller partners, we provide a comprehensive range of pneumatic, hydraulic and general industrial products with customer service levels that lead the industry. Our own sales development, technical, warehousing, distribution, marketing and creative design teams also offer full systems, marketing, web design and product training support.

Impressive as our growth has already been over the last 25 years we are confident that there are still huge potential markets to develop within the UK, particularly with our expanded range of hydraulic products.

We are now looking to recruit an experienced Business Development Manager to push this growth by promoting Flowtech's unique service capabilities to new distributors and resellers, whilst maximising sales to our existing customer base.

You must have an excellent knowledge of the pneumatic and hydraulic industries possibly working for a manufacturer with distribution networks throughout the UK. Most importantly you will be experienced in building relationships, negotiating and closing agreements at the highest corporate levels. Liaising closely with the Business Development Director, Managing Director and our support teams based at our head office in Skelmersdale, Lancashire, your primary responsibility will be to identify new sales opportunities, establish good business relationships and finalise sales agreements.

As this role will target any major sales opportunities within the UK there are no restrictions on your home location, however there is likely to be a considerable amount of travel within the UK. Salary and benefits, including company car, pension and life assurance, are commensurate with the experience of the individual.

For further company information please check website [www.flowtech.co.uk](http://www.flowtech.co.uk).



Please send your CV with a covering letter and current salary details to:

Kevin Stray

Human Resources Manager

Flowtech Ltd, Pimbo Road, Skelmersdale, Lancashire WN8 9RB

alternatively e-mail: [kevins@flowtech.co.uk](mailto:kevins@flowtech.co.uk).

